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TO: SORORITY LEADERSHIP
SUBJECT: THE STATUS AND DIRECTION OF SPRINKLER SYSTEMS WITHIN THE SORORITY HOUSING COMMUNITY
DATE: 3/24/2010

There continues to be a lot of attention to the need for proper/adequate fire safety for collegiate students, not just in the place where they live, but in the numerous other places that they congregate; be it a university structure, a men's fraternity house or social venues.

We now have eight groups that have mandated that sprinkler systems be installed in their owned chapter houses. We have several other groups that are aggressively installing systems without a mandate. I thought you would appreciate seeing our results over the last several years.

<u>Year</u>	<u>Properties that are Sprinklered</u>
2007	38%
2008	47%
2009	51%

We project that by year-end 2012 we will have 70-75 percent of the properties sprinklered. This is a great testament to the leadership position that the women's groups have played in this very critical area of collegiate housing.

It is impossible to contrast these results against the men's groups as their information is far more fragmented with the absence of any type of national property insurance programs (short of two that I know of), but I can speculate that our results are significantly better than the men's groups progress in this area.

The success of the women's groups efforts is due to several elements; the leadership of the women's fraternities/sororities to address this life safety deficiency, the access to the 40 percent credit for sprinklered property and the resource for the house corporations of the *Automatic Sprinkler Toolbox* developed by the MJ Sorority Division. This resource has been embraced by not only our clients, but also by the Campus Fire Safety professionals for its clear and concise explanations and directions to chapter property owners.

We have certainly made exceptional progress in the installations of sprinkler systems, but the job remains of making sure that we continue as property owners to protect this investment and to ensure its effectiveness day in and day out. Our department is working on a couple of initiatives to assist in this matter and will be communicating them to you in the near future.

Our thanks to each of our clients and the entire Sorority community as they continue to promote life and fire safety.